

# U.S. Challenge Coins Quote Checklist

## Questions to Ask during a Quote and Company Choice

- How fast is your turn around?
- Do you use hard enamel or soft enamel paint?
- How much do you charge for 3D per side?
- Do you offer a discount of any kind?
- Where are your coins produced?
- How do you ship your coins?
- What metal do you use for your coins?
- Do you ship to an APO/FPO?
- Do you offer free molds/dies?
- Do you charge per color?
- Do you have examples of your coins you have made?

These are only some questions to think about if you are working with a company for a quote. There are other possible questions to ask of course. Depending on the answers you may have selected a bad or good coin company. The bottom line is that it doesn't matter if we make your coins, it matters if you got what you deserved. Don't forget the coin you hand out is a symbol of you and the product you give.

### Notes

Company Called	Price
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Standard Quote Guide

Features	U.S. Challenge Coins	Other Companies
Paint	Hard Enamel	Soft Enamel
Shipping	Included in Unit Price	Varies
Color	No Additional Charge	Usually Additional
Die/Mold	One-Time Always Charged	Sometimes Free Usually Charged
Artwork	Free Artwork	Free Artwork
Pro Artwork	Offered, Not Free	Free, Hidden in Price
Plating	Free and in Quote	Often Charged Extra
Laser Engraving	Extra	Extra
Automated Shipment Tracking	Free	Doesn't Exist
Sell Your Coins	For Exchange of 20% Off, Not Required	No Option
Communication	Always Fast	Quick, but Usually Slow
Knowledge Base	Immense	Doesn't Exist
GSA Approved	Absolutely	Only 1
Quality	Unmatched	Average at Best
Delivery Time	2-4 Weeks	Some 10 Days to 6 Weeks

This chart helps you see some of the differences and encourages you look at what you are being offered when making the best coin possible. We don't don't specify per company as it varies across the board but homework should always be done.

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